



Hambleside Danelaw Ltd
Press release – 6 August 2007

New state-of-the art factory for Hambleside Danelaw in Daventry

Award-winning roofing products manufacturer, Hambleside Danelaw, has moved into a new state-of-the-art manufacturing facility in Daventry, representing a major landmark in the Group's growth and development.

The move from its previous premises in the Northamptonshire town has happened when the Group's business strategy, driven by innovative products, excellent customer service and on-going commitment to environmental responsibility, is reaping significant dividends in terms of market growth.

The new factory in Long March occupies an area of approximately 50,000 square feet and employs 65 people. In it, Hambleside Danelaw will manufacture roof ventilation products, as well as the final assembly stages of its Insulator rooflights which won a Queen's Award for innovation last year.

The Group will also use the facility to distribute of its products throughout Europe, including the market leading StormForce 225 range of valley troughs, the Dry Fix valleys, the energy efficient FiberTite single ply roofing system; and Dryseal, a niche GRP flat roofing system for the more complex flat roof requirement.

In keeping with Hambleside Danelaw's strong environmental credentials, which have earned it Planet Positive™ certification through the dcarbon8 organisation, the new factory features Insulator rooflights across approximately 20% of the roof area. This allows for considerable reduction in energy costs – the rooflights are insulated using an 80mm transparent honeycomb core, also manufactured by the company in Daventry, to provide a U value of 0.8 W/m²K. In addition, the enhanced levels of natural light coming through reduces the need for artificial lighting, further cutting energy costs. The building incorporates the very best in environmental management systems.

Chris Avery, Hambleside's Managing Director, said: "The opening of the Long March facility enables Hambleside Danelaw to accommodate further expansion in the future as well as responding even better to current customer expectations on quality and service which are already high.

"I thank Daventry District Council for the excellent assistance which they have given to us in enabling this move. The town has really demonstrated that it wants modern manufacturing flourishing within its boundaries."

The new factory will formally opened by Daventry's local MP, Mr Tim Boswell, on Wednesday, 19 September.

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For more information and photographs, contact Aidan Relf – tel. 07710 305182

Notes to editors

About Hambleside Danelaw Ltd

1. Hambleside Danelaw Ltd manufactures Glass Reinforced Polyester (GRP) rooflights and other roofing and ventilation products in Inverness and Daventry. As part of the Hambleside Danelaw Group with headquarters in Waterlooville in Hampshire, its turnover is currently in excess of £11 million a year and it employs 95 people.
2. The Group was established in 1975 with its first factory at Inverness for manufacturing GRP products becoming operational in 1978. In 1992, it began producing non-GRP products primarily for roof and cavity wall ventilation at its former factory on the Royal Oak Industrial Estate in Daventry.
3. The Group's propensity for innovation led in 2006 to the Queen's Award for Enterprise: Innovation which recognised the Insulator GRP rooflight range for its thermal efficiency. With the range offering U-values as low as 0.8 W/m²K, the combination of better insulation and strength within the rooflight suggests that designers and contractors can move from a traditional specification of a 10% roof area coverage for rooflights to 20% becoming the norm, helping them to achieve the target carbon emissions rates demanded by the Building Regulations.
4. In recent years, Hambleside Danelaw has developed a comprehensive environmental policy, embracing the key issues of greenhouse gas emissions, sustainability and recycling of product at end of life. The Group is also on track to achieve by the end of 2007 a reduction in its total landfill waste from 904 tonnes in 2001 to approximately 3 tonnes – the latter being equivalent to the waste of the average British household. Its carbon footprint should be reduced to 900 TeCO₂e before 2008. This achievement should be measured against the fact that Hambleside Danelaw is manufacturing circa 1.5 million square metres of roofing materials each year.
5. Having won numerous environmental awards, Hambleside Danelaw has become the first rooflight manufacturer to be certified Planet Positive™ by leading carbon solutions company dcarbon8. This informs contractors that Hambleside's business carbon footprint, the volume of greenhouse gasses generated by the company's

manufacturing and distribution processes, is more than offset by activities that reduce greenhouse gas emissions. The scheme seeks to encourage clients and end-users to choose materials which will help to achieve a sustainable, economical and responsible method of cutting emissions.